



エネルギー貯蔵技術及び用途

Presented by

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CES:



エネルギー貯蔵に15年を超える経験

Electricity Value chain



Applications offered by **Energy Storage**

✓ Electric Energy Time Shift √ Capacity Management ✓ Ancillary services

√Voltage Support

√ Transmission Congestion Relief

√T&D Upgrade deferral

√Sub-station onsite power

√Time of use-Energy cost management

✓ Power Quality

√ Power Reliability

End-Use applications

Generation

Transmission

Distribution

- CES has worked with various clients technology developers, system integrators, strategic investors, VCs, utilities in gridscale storage
- CES has advised clients on various applications of energy storage
 - Energy arbitrage

- Ancillary Services

Industrial applications

- Renewable integration
- CES 24 Operations Center manages several large grid-scale storage projects in US and Canada
- CES collaborating with project developers for deployment of hundreds of MWs of ESS in US
- CES has launched India Energy Storage Alliance (IESA) to create awareness among various stakeholders in India 2





エネルギー貯蔵:多様な資産区分

Electro-Chemical



(Flow battery / Lithium Ion)

Thermal



(Ice / Molten Salt)

Mechanical



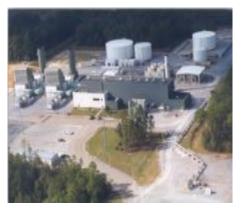
(Flywheel)

Bulk Gravitational



(Pumped Hydro)

Bulk Mechanical



(Compressed Air)

Transportation

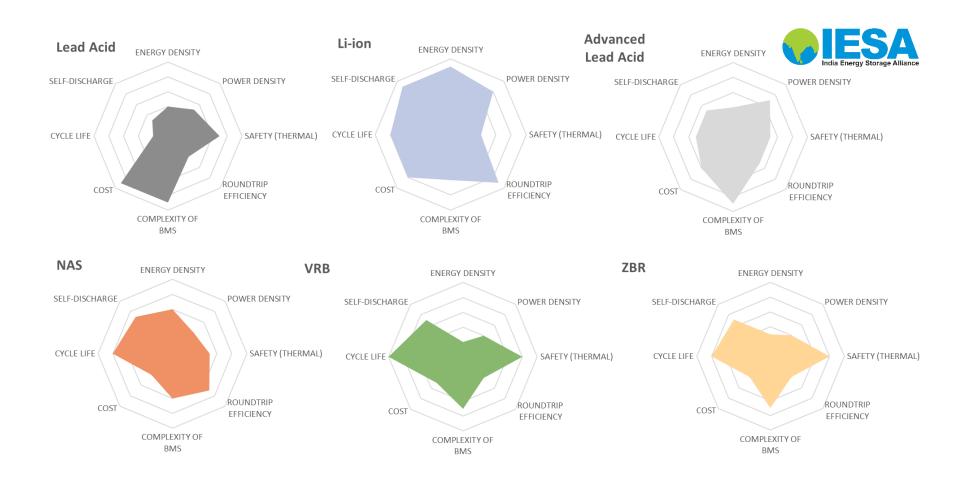


(Electric Vehicles)





技術の比較





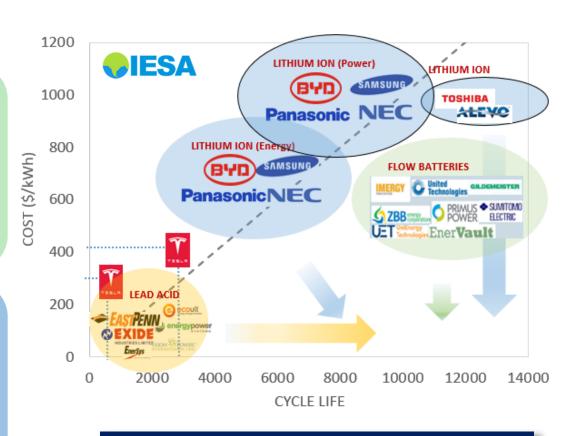


世界的トレンドー貯蔵技術

ENERGY STORAGE performance metrics:

- Capital cost (\$/kWh)
- Cycle life
- Roundtrip Energy Efficiency
- Space footprint
- C-rate (duration)
- Usable SOC range

Lead Acid batteries have been the workhorse for industrial and residential backup and provide lower capital cost solutions, while Li-Ion & Flow batteries are emerging as solutions for applications requiring higher cycle life.

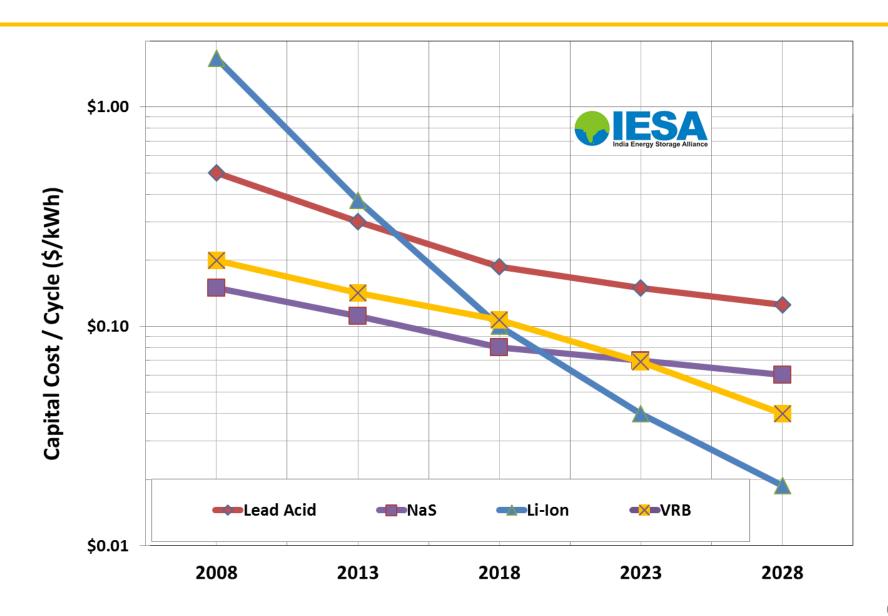


Several companies are now looking at improving the performance/cost ratio by implementing design and materials innovations. Innovations will emerge as game changers where different technologies are competing for similar applications.





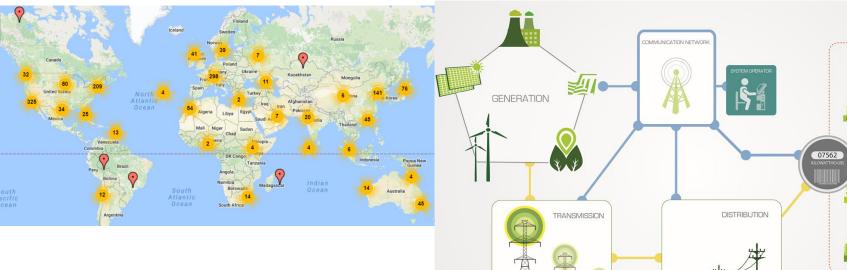
資本コスト/サイクル寿命の傾向







スマートグリッドでのエネルギー貯蔵の役割



Energy storage could play a key enabling role in every aspect of modern grids including Generation, Transmission, Distribution and at Customer Premise (including electric vehicles).





認められている用途に対する 代表的な設備構成

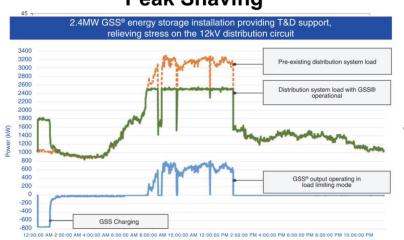
| Segments / Applications | Sub Segments | Power Rating | Duration | DOD | Type of cycles | No of cycles / Year |
|------------------------------------------|---------------------------------|---------------|-----------------|------|----------------|------------------------|
| | Wind Smoothaning | | 15 min - 1 | | | |
| Renewable Energy Integration | Wind Smoothening | 1 MW- 20 MW | h | <60% | Shallow | <18,000 |
| | Wind Firming | 1 MW-20 MW | 4-6 h | >80% | Deep | <500 |
| | Solar | 3 KW-2 MW | 3-6 h | >80% | Deep | <350 |
| Load shifting or energy arbitrage | Commercial | 10 KW - 2 MW | 2-4 h | >80% | Mix | <400 |
| | Industrial | 500 KW - 5 MW | 2-4 h | >80% | Mix | <400 |
| Off grid applications | Rural Microgrid (households) | 1KW - 5 kW | 2-8 h | >80% | Mix | <400 |
| | Rural Schools / Hospitals | 1 KW - 10 kW | 2-8 h | >80% | Mix | <400 |
| Replacement of DG | Telecom Towers | 2 KW - 5 kW | 2-4 h | >80% | Mix | <700 |
| | Commercial | 10 KW - 2 MW | 2-4 h | >80% | Mix | <400 |
| | Industrial | 500 KW - 5 MW | 2-4 h | >80% | Mix | <400 |
| Transmission or Distribution Deferral | | 1-20 MW | 2-6 h | >80% | Mix | <300 |
| Ancillary Services | Frequency Regulation | 1 MW- 20 MW | 15 min – 1 h | <60% | Shallow | <18,000 |
| Reactive Power Management | Utility / C&I | 3 KW - 10 MW | 15 min – 1 h | N.A. | N.A. | N.A. |

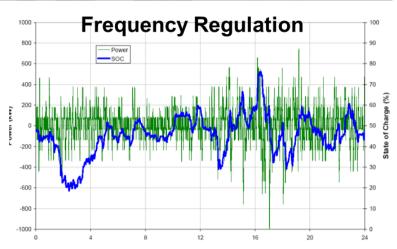




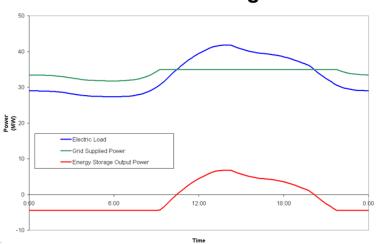
貯蔵の定常用途

Peak Shaving

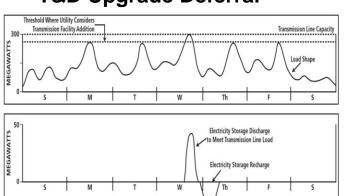




Load Levelling



T&D Upgrade Deferral



2 Hour Event 2 Second Resolution



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エネルギー貯蔵: 再生可能エネルギーの平準化と スケジューリング及び出力変化率制御

20%

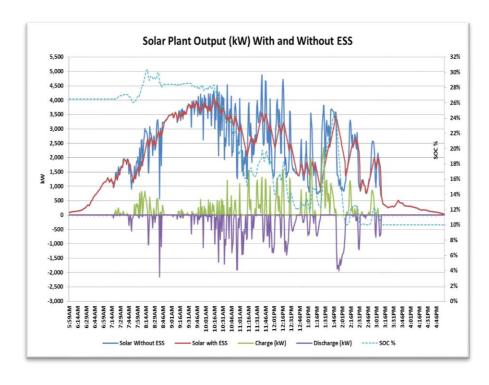


Wind Firming for forecast errors

15 100% 90% 80% 70% 60% 11 50% 60% 12 40% 15 11

2 Hour Event 2 Second Resolutio

Solar Smoothing for addressing ramps

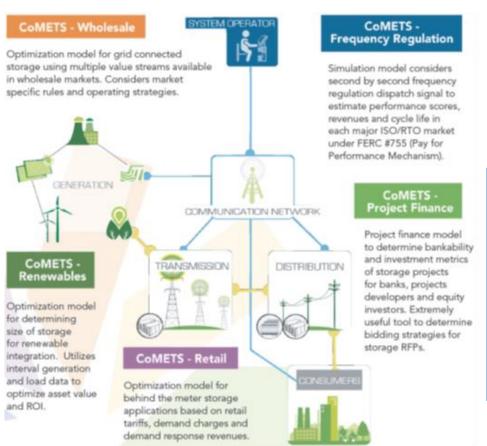


- In January 2017 AES signed a contract in Hawai for firm solar + storage power at 11 cents / kWh
- In June 2017, NextEra has signed a contract for smoothing of solar power with storage at less than 4.5 cents / kWh in Arizona, USA



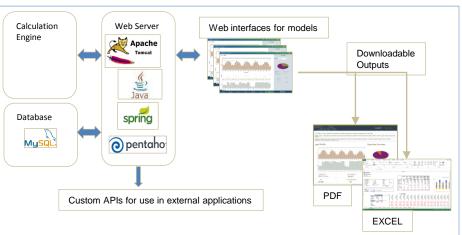


定量分析



CoMETS (Competitive Markets Evaluation Tools for Storage): CES proposes to utilize its proprietary modeling platform CoMETS to simulate the dispatch of hybrid assets, to perform financial analysis and any other analytics necessary.

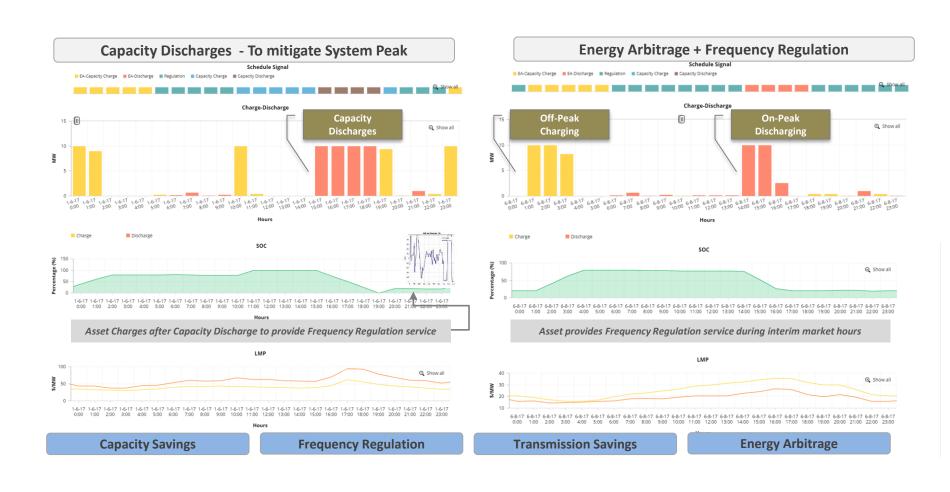
Option to create web-based tool that client can utilize to analyze the complete financials of solar – storage hybrid assets in select locations.







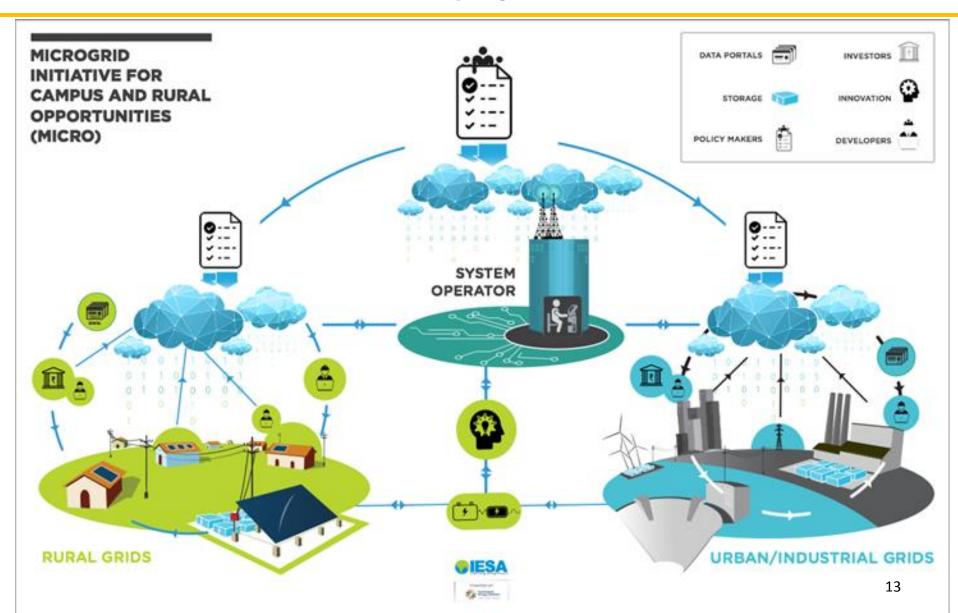
ケーススタディー: 給電のサンプル







キャンパス及び村落部のマイクログリッド







蓄電が米国では連邦レベルで優先事項である

- FERC started storage proceeding in 2016
- Since 2016, every US ISO/RTO has had an active stakeholder process addressing energy storage
- Also since 2016, all ISOs/RTOs have had newer technology storage projects in their interconnection queues
- In January 2017, FERC issued Policy Statement clarifying storage resources can receive both costand market- based rate recovery



Response, Pay-for-performance
US Congress has proposed "Storage Technology of Renewable and Green Energy Act" (STORAGE ACT) to
provide investment tax credits for storage projects.

- In February 2018, FERC issued landmark Order 841, "Electric Storage Participation in Markets Operated by RTOs and ISOs," to enable full wholesale market participation
- FERC also issued Order 845, "Reform of Generator Interconnection Procedures and Agreements," which improves opportunities for co-located projects
- There have also been several legislative bills that support energy storage, including through tax credits and RD&D



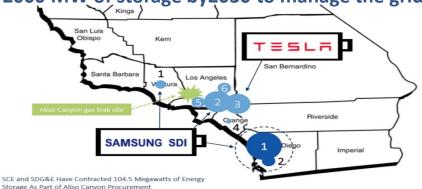


積極的な州のエネルギー貯蔵

California

- 1,325 MW of energy storage by the year 2020 to be procured biennially; 500 MWs more for Distributed.
- Multiple RFPs, and market dynamics have led to procurement of 1,620 MWs of new California storage capacity from 2010 to 2018, of which 420 MWs are on line.
- In addition, November 2018 California regulators approved four PG&E projects, totaling 567.5 megawatts/2,270 megawatt-hours. Includes 300 MW/1200 MWh project to meet capacity shortages.
 - Municipal and community utility groups RFPs expected for Energy Storage (Ancillary Services, Capacity, Energy) for multiple uses.

• California's Integrated Resource Plan expects additional 2000 MW of storage by 2030 to manage the grid.



Energy Storage Procurement Targets (in MW)

| Storage Grid Domain | | | | | |
|----------------------------|------|------|------|------|-------|
| (Point of Interconnection) | 2014 | 2016 | 2018 | 2020 | Total |
| Southern California Edison | | | | | |
| Transmission | 50 | 65 | 85 | 110 | 310 |
| Distribution | 30 | 40 | 50 | 65 | 185 |
| Customer | 10 | 15 | 25 | 35 | 85 |
| Subtotal SCE | 90 | 120 | 160 | 210 | 580 |
| Pacific Gas and Electric | | | | | |
| Transmission | 50 | 65 | 85 | 110 | 310 |
| Distribution | 30 | 40 | 50 | 65 | 185 |
| Customer | 10 | 15 | 25 | 35 | 85 |
| Subtotal PG&E | 90 | 120 | 160 | 210 | 580 |
| San Diego Gas & Electric | | | | | |
| Transmission | 10 | 15 | 22 | 33 | 80 |
| Distribution | 7 | 10 | 15 | 23 | 55 |
| Customer | 3 | 5 | 8 | 14 | 30 |
| Subtotal SDG&E | 20 | 30 | 45 | 70 | 165 |
| Total - all 3 utilities | 200 | 270 | 365 | 490 | 1,325 |

Source: GTM

In Sept 2017, CPUC rejected the approval of the Elwood Peaker Plant in favor of solar plus storage

Solar and Storage determined more cost effective





エネルギー貯蔵活動を行っている州の増加

NEW YORK

- Energy Storage Deployment Program
 - Targets 3 GW of storage by 2030 to support 50% renewables Clean Energy Standard
 - \$310 million "market bridge incentive" + \$40
 million for solar + storage projects
- NYISO DER Roadmap and Energy Storage Integration –
 Integrating distributed resources and storage
- NY Reforming the Energy Vision (REV) Grid modernization to be "distributed system platform"
- Clean Energy Fund, Green Bank, and more!

MASSACHUSETTS

- Energy Storage Initiative (ESI), launched with *State of Charge* Report in 2016
- Clean Energy Legislation created the market with storage procurement targets (first 200 MWh by 2020 then 1,000 MWh by 2025)
- Grants for Energy Storage: \$20M announced in December 2017, supporting 26 projects and 85MW
- Incentive for Solar plus Storage program ~6% of initial solar applications (~130 MW)

CES | StorageIQ May 2017 - NYISO (NYISO, NY PSC, NYSERDA) Inside This Issue NYISO Highlights NY PSC Highlights NY PSC Highlights Key Upcoming Meetings and Dates NYISO Market Activity Details NY PSC Activity Details Regulation Pricing 14

Market Highlights from May 1 - 31, 2017

NYISO Activity

- Energy Storage Integration At the May 5th Market Issues Working Group (MIWG), NYISO provided stakeholders with an
 update on its proposal to better integrate grid scale energy storage (front of meter) efficiently into multiple wholesale markets
 though two separate tracks: Energy Storage Integration and Energy Storage Optimization. NYISO also identified the other
 projects it is working on related to energy storage, specifically calling out the projects related to the DER Roadmap and the
 Integrating Public Policy effort. NYISO is looking for feedback on the Energy Storage Integration proposal and bidding
 parameters (included in this presentation) to be sent before the end of June to Daniel Noriega, dnoriega@nyiso.com.
 - Energy storage stakeholders should comment on the proposed bidding parameters by the end of June.
- 2018 Project Prioritization Process At the Mau 22nd Budget and Priorities Working Group (BPWG), NYISO provided an update
 on the 2018 Project Prioritization Process. This meeting marked the conclusion of the Identification Phase and the beginning of
 the Prioritization Phase. Energy Storage Integration and Optimization, which was approved with significant stakeholder support
 in 2017's prioritization process, is back for reprioritization along with several other relevant projects.
 - This year, Energy Storage Integration and Optimization is once again up for voting, so storage stakeholders should
 rally Market Participants to vote on it again for 2018. Integrating Public Policy also requires votes to move to the third
 phase that will look at future resource mixes—including storage but it is less directly important for storage
 stakeholders to support.
- DER Roadmap The focus of the May 23rd MIWG presentation on DER shifted to the next concept, Monitoring and Control / Measurement and Verification. NYISO's starting point for evaluating DER metering requirements is to apply the existing requirements to these resources and investigate through a Meter Data Study if and / or whether existing metering requirements could / should be applied to DER. Feedback may be sent to <u>DER. Feedback@nyiso.com</u>.
 - NYISO is attempting to strike a balance between what it and the Transmission Owners view as the data needed to reliably manage the system vs. not creating undue barriers to entry for DERs. Currently the frequency of meter data transfers and the number of communication connections are significant points of concern for DER Market Participants.
- DER Pilot Program At the May 5th MIWG meeting, NYISO provided an overview of the Pilot Program framework it is establishing to test new distributed energy technologies. The pilots will not receive any compensation from NYISO and will not directly participate in the markets. The Pilot Program project is back for prioritization in the 2018 Prioritization Process.
- NYISO 2017 State of the Market (SOM) Report NYISO's Market Monitor published its 2016 SOM Report, here, on May 10th.

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エネルギー貯蔵活動を行っている州....

- ARIZONA Regulators pushing clean energy plans to include storage
- COLORADO Legislation for grid-connected and customer-sited storage
- **HAWAII** Interconnection rules updates, multiple storage policies to support 100% renewables goals
- MARYLAND Launched a storage tax credit program; completed state storage study
- MINNESOTA Grid Interconnection rules
- **NEVADA** Commission begins implementation of first of several 2017 energy bills;
- **NEW JERSEY** Signal of storage interest with New Jersey target bill (600 MW of storage capacity by energy year 2021 and 2,000 MW by energy year 2030.)
- NEW MEXICO IRP rules to include storage
- NORTH CAROLINA Governor approves comprehensive energy bill, including storage study
- OREGON Mandate, and PGE and Pacific Power issue Storage Evaluation Plans; bill introduced to examine grid tech impacts
- **TEXAS** PUCT proceeding on storage ownership and contracting
- WASHINGTON Moving utilities toward including storage in resource ar planning

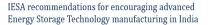
 Customize Energy S
 Analyze Stroll

インドにおけるエネルギー貯蔵の採用のため の政策枠組みの変遷



ENERGY STORAGE





Context: With comprehensive power sector reforms, electrification of villages, generation and transmission capacity addition, reduction in energy deficit, opening up of ancillary services market and installation of large scale renewable power generation, the Energy sector in India is in its inflexion point for transformational growth. With ambitious targets of installing 100 GW of solar and 60 GW of wind by 2022, and becoming 100% electric vehicle nation by 2030, Energy Storage technologies has strategic importance for India's energy security and clean energy future.

Market Size: The total energy storage market between 2015 and 2022, in India is estimated by India Energy Storage Alliance (IESA) is close to 70 GW and 200 GWh. Out of 70 GW, over 35 GW of demand is expected from newer applications like wind and solar integration, frequency regulation, peak

Applications: Energy Storage applications include Electric Vehicles, e-rickshaws, Backup Power Telecom Towers, Renewable Integration, Frequency regulations, Ancillary Services, RE shifting or RE Firming, Forecasting & Scheduling, RE Smoothing, Ramp Rate Control, Optimizing Transmission Utilization, Captive RE Optimization & Demand Charge management, Distributed RE & Micro grids, Micro grids & Off grids. Peak Management. T & D Deferral. Agricultural applications etc.

Need for Comprehensive Policy: With various ministries / PSUs piloting and announcing Energy Storage demonstration projects and roadmaps such as MNRF Energy Storage Demonstration FOI PGCIL -Pilot Project in Puducherry (3 projects of 250 kWh - 500 kW), Gujarat GIFT RFP 40 MW storage, NTPC 20 MW solar - storage project in Andaman, SECI's 1MWh Project in HP and National Smart Grid Mission, MNRE Energy Storage Mission Plan etc., the need for a holistic review and comprehensive policy on Energy storage is imminent.





INDIA ENERGY STORAGE ALLIANCE (IESA'S) VISION IS TO MAKE INDIA THE GLOBAL HUB OF MANUFACTURING FOR ENERGY STORAGE TECHNOLOGIES.

ENERGY STORAGE MANUFACTURING POLICY FOR INDIA







CEA report on large scale RE integration Nov, 2013

Large Scale Grid Integration of enewable Energy Sources - Way Forward

> Taskforce for RE integration by **CEA and MOP** created with participation of

> > 2013-14

workshop for Electricity Storage: Technologies, supporting RE Dec 2014

IESA releases report on the role of energy storage for providing ancillary services in India Dec 2014

MNRE & USAID release Roadma p for Launch of a **National Energy Storage Mission** May 2015

CERC issues Roadmap to operationalise Reserves in the Oct 2015

IESA submits recommendation s to NITI Aayog for encouraging advanced EST manufacturing in India

May 2016

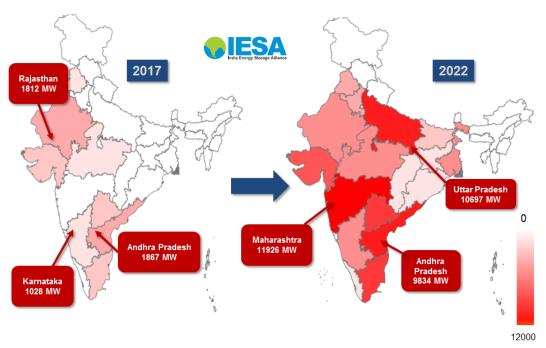
POSOCO's half implementation report of Reserve Regulation **Ancillary Services** Apr-Nov 2016

Worked with DIPP, NITI Aayog and IEEMa on Make in India Opportunity for **Energy Storage**

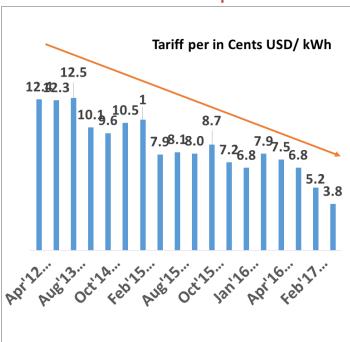




インドにおける太陽光発電の成長

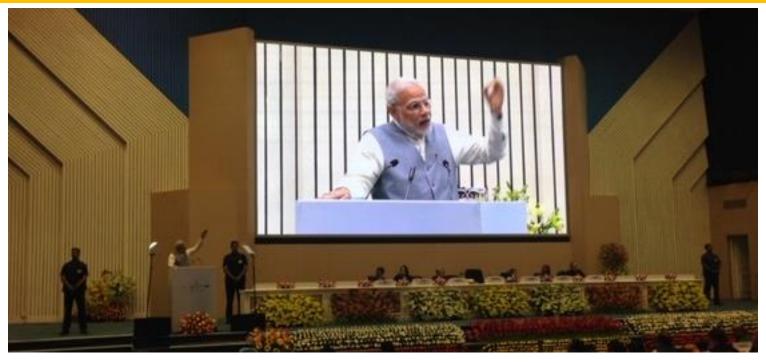


Solar Tariff Trends over past 5 Years



- India's cumulative installed capacity is nearly 13.5 GW
 - Capacity addition in the FY17 was over 5GW
 - Targeted capacity addition for FY 18 is 10GW

エネルギー貯蔵の喫緊の必要性:モディ首相閣下、2018年10月2日



Inaugurating the first assembly of International Solar Alliance, Prime Minister Narendra Modi said "Under the National Energy Storage mission, the government is focusing on demand creation, indigenous manufacturing, innovation and energy storage,"





India's National Mission for Transformative Mobility and Battery Manufacturing



A Phased-Manufacturing Program
("PMP") for Batteries is Proposed by NITI
Aayog to develop an export-Competitive
cell & battery Manufacturing Ecosystem
of 50 GWh + by 2023

India is looking for technology partnership and investments from Japan for the battery & EV supply chain manufacturing.

| Capability for | INDIA | | | | | | |
|------------------------------|-------------|----------|----------|--|--|--|--|
| | 2020 | 2022 | 2024 | | | | |
| Raw Material Processing | × | × | ✓ | | | | |
| Separator Manufacturing | × | × | ✓ | | | | |
| Cathode Manufacturing | × | ✓ | ✓ | | | | |
| Electrolyte Manufacturing | × | \ | ✓ | | | | |
| Anode Manufacturing | × | \ | ✓ | | | | |
| Cell Manufacturing | × | \ | ✓ | | | | |
| Pack Manufacturing | > | \ | ✓ | | | | |
| Value Chain Captured | <20% | ~60%-80% | 100% | | | | |





結論

- ✓従来型のみならず再生可能エネルギーの資源の最適化、 及び電力網のレジリエンシーの改善の両方の目的で、 エネルギー貯蔵技術が必要である。
- ✓太陽光+蓄電はすでにディーゼルに対してコスト競争力があり、今日にも大規模展開を開始できる。
- ✓そのようなハイブリッドプロジェクトで今後1年~1年半以内に グリッドパリティに達するため、太陽光+蓄電が成長を後押し するものと予想される。
- ✓日本企業にとって研究開発、製造及び輸出に関する協力の素晴らしい機会がある。



IESAメンバー紹介















































































































































































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