

ENERGY STORAGE AND EV INVESTMENT FORUM

ORGANIZED BY



THEME

The energy paradigm has witnessed a massive shift globally on the back of sharp decline in costs of solar panels and Li-ion batteries over the last decade (60% and 85% respectively). Specifically, renewable energy production complemented by battery storage and electric vehicles have seen significant traction in multiple geographies like the US, Korea, China as well as in India (Globally, Energy Storage deployment grew 16x and Electric Vehicles sales (BEV & PHEV) grew 7x from 2013-18).

This paradigm shift underway offers a multi-decadal opportunity for investors to build their investment portfolio and reap outsized returns as this global movement away from fossil fuels looks set to gain scale in the years to come. To gain a better understanding of this emerging ecosystem and the new businesses that are shaping it, India Energy Storage Alliance in partnership with Haitong Securities India Private Limited invites investors for a one day investment summit where we will discuss:

- ▶ **Market and technological overview** of the Energy storage and EV market in India
- ▶ **Policy initiatives** to turbocharge the Energy Storage and Electric Vehicle ecosystem
- ▶ **Experiences of some of the marquee firms** operating in this new emerging space
- ▶ **Opportunities to invest** in some of the most promising startups operating in this arena

ORGANIZER PROFILE

India Energy Storage Alliance (IESA)

India Energy Storage Alliance was launched in 2012 to accelerate the market development for Energy Storage Technologies in India, through an active dialogue among the various stakeholders. Over the past 6 years, IESA has worked diligently with policy markets, industry stake holders and consumers to create awareness of energy storage technologies for transforming India's electric grid in coming decade. Today, IESA has become the leading body to address the need for a robust energy storage ecosystem in the country. It has set a mission to make India a global hub for research and manufacturing of advanced energy storage technologies by 2022 (discuss network strength and profiles). For details, please visit: indiaesa.info

Customized Energy Solutions (CES)

Established in 1998, Customized Energy Solutions is an energy advisory and service company that works closely with Clients to navigate the wholesale and retail electricity markets across the United States and globally, including India, Japan, Canada and Mexico. CES is also a third-party asset manager of approximately 10,000MW of renewable and conventional generation resources across all ISOs in the United States and Ontario, Canada. CES empowers clients to achieve their goals by helping them navigate the evolving energy markets, complex market rules, and new energy technologies entering the markets. For details, please visit: ces-ltd.com

Haitong Securities India Private Limited (Haitong India)

Haitong Securities India Private Limited (Haitong India) is an indirect wholly owned subsidiary of Haitong International Securities Group Limited (Haitong International Securities Group), stock code 665.HK .Haitong India is registered with the Securities and Exchange Board of India (SEBI – Capital Markets Regulator) as Category I Merchant Banker, Research Analyst and Stock Broker having trading memberships of both, the National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) Haitong India's Equity Research compliments Haitong International Securities Group's pan Asian Research capabilities and focuses on midcaps that have the potential for high growth. Haitong India and Haitong International Securities Group have a Sales footprint across India, Hong Kong, Singapore, Japan, Korea, UK, Europe and USA. For details, please visit: htisec.com

TENTATIVE AGENDA

TIME	TOPIC
08:30 AM – 9:00 AM	Registrations
09:00 AM – 09:30 AM	Discussion on Policy and Regulations
09:30AM – 12:30 PM Stationary Storage session	<ul style="list-style-type: none">▶ Presentation by CES on past trends and outlook of stationary storage▶ Video conference with one of world's biggest Li-ion cell manufacturer▶ Investor pitch – Pitch by shortlisted startups to raise capital▶ Presentations by marquee companies in this space and their experiences thus far
NETWORKING LUNCH	
1.30 PM – 5:00 PM Electric Vehicles session	<ul style="list-style-type: none">▶ Presentation by CES on past trends and outlook of electric vehicles▶ Video conference with one of world's biggest electric vehicle manufacturer▶ Investor pitch – Pitch by shortlisted startups to raise capital▶ Presentations by marquee companies in this space and their experiences thus far
5:00 PM – 5:30 PM	High Tea

WHO SHOULD ATTEND

- ▶ Investors: Private Equity, Family Offices and Institutional Investors
- ▶ Start Up / Growth Companies (EV, Battery & Energy Storage space): Call for Pitch will open to shortlist companies for presentation

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