

## Gold-Silver-Bronze Membership

IESA network is built to help members understand the various energy storage, electric vehicle and green hydrogen technologies, business applications and intertwined policy/regulatory issues. IESA members are eligible for receiving special discounts for all IESA reports, events and training programs. IESA team will work with members to help them make an informed decision on technology adoption, target markets and conduct promotional/marketing activities of their products and services. The key privileges and benefits are highlighted in below table.

**IESA - Gold**  
(INR 8 Lakh /-or  
US \$ 10,000/ year)

**IESA - Silver**  
(INR 4 Lakh /-or  
US \$ 5,000/ year)

**IESA - Bronze**  
(INR 1.6Lakh /-or  
US \$ 2,000/ year)

If the Annual Turnover of the Member Organisation is	US \$100M to US \$1B	US \$10M to US \$100M	Less than US \$ 10M
Membership Category	Gold	Silver	Bronze

### Key Privileges and Benefits

#### Policy and Regulatory Advocacy

IESA Board Seat (can provide required directives)	x	x	x
Support to understand policy and regulatory aspects	5 Hrs	3 Hrs	2 Hrs
Opportunity to represent IESA at select national/international events as speaker	x	x	x
Exclusive invitation for events/stakeholders meeting/roundtable discussion with regulators and govt. bodies	x	x	x
Chair/Co-Chair of IESA Working Group and Councils (Policy, Business, Technology, IBSCC, IEMC, IGHC)	x	x	x
Chair/Co-Chair of IESA Focus Groups, Initiatives and Committees	✓	x	x
Monthly CES Storage IQ and EV IQ subscription	✓	25% Discount	10% Discount
Opportunity to present in training programs for regulators and policymakers/government stakeholders	✓	x	x
Participation in IESA working group and focus group meetings	✓	✓	✓
Participation in IESA policy forum (member only event)	3	2	1
Opportunity to provide inputs and recommendations on ES, EV, Microgrid and Green Hydrogen to central and state governments	✓	✓	✓
Online access to various policy studies and reports published by IESA and its partners	✓	✓	✓

#### Research and Development Support

Assistance in developing joint research proposals for funding opportunities	x	x	x
Support for research and product development/troubleshooting	3 Hrs	2 Hrs	1 Hr
Report on E-mobility, Stationary Storage and Hydrogen trends (5 nos.-Emerging Technology Review Report)	50% Discount	25% Discount	10% Discount
Delegates passes in IESA-EV R&D Summit (Storage/EV/Green Hydrogen)	3	2	1
Opportunity to provide inputs for standards making to govt. and industry organisations	✓	✓	✓
Opportunity to host DST-IESA, IESA Research Post Doctorate Fellowship	✓	✓	
Basic cell performance testing and report covering efficiency, energy and power density, cycle life at 25- and 45-degree C at 1C/1C, cell degradation curve, effect of C rate (C/2, 1C, 2C, 4C) on performance*	10 cells	5 cells	2 cells
Discount on Testing & Analysis services offered by CES	20%	10%	5%

\* Testing report will be provided based on two weeks of testing. Additional longer duration testing service can be availed as additional service

\*USD conversion rates considered are INR 80, subject to exchange rates.



## IESA – Gold / Silver / Bronze Membership

### Market Research and Strategy Support

Dedicated account manager for all IESA related services	<b>x</b>	<b>x</b>	<b>x</b>
Call with Experts	<b>3 Hrs</b>	<b>2 Hrs</b>	<b>1 Hr</b>
One-on-one assistance on Policy, Technology, Business ,IBSSC	<b>6-monthly (1 Hr)</b>	<b>6-monthly (1 Hr)</b>	<b>Yearly (1 Hr)</b>
Suitable Partner / Stakeholder Identification	<b>x</b>	<b>x</b>	<b>x</b>
Monthly IESA Information Bulletin	<b>✓</b>	<b>✓</b>	<b>✓</b>
Monthly IESA Resource Bulletin	<b>✓</b>	<b>✓</b>	<b>✓</b>
Access to IESDB (online repository of projects, manufacturing plants, recycling facilities, research & testing labs, and Universities)	<b>✓</b>	<b>✓</b>	<b>✓</b>
Complimentary copy of ETN (Emerging Technology News) magazine	<b>3</b>	<b>2</b>	<b>1</b>
India Energy Storage Market Overview Report "OR" India E-mobility Market Overview Report "OR" India Hydrogen Market Overview Report	<b>Three Reports</b>	<b>25% Discount</b>	<b>10% Discount</b>
Discounts on additional IESA published Research Reports	<b>50%</b>	<b>25%</b>	<b>10%</b>

### Business Development

Opportunity to co-author IESA White Papers & Case Studies	<b>x</b>	<b>x</b>	<b>x</b>
IESA opportunity (RFP/ tender) repository and email notification (tender alert)	<b>✓</b>	<b>✓</b>	<b>✓</b>
Access to energy Storage and EV tender briefing webinars by IESA	<b>✓</b>	<b>✓</b>	<b>✓</b>
Convening focused industry roundtable	<b>x</b>	<b>x</b>	<b>x</b>
Customized support for business development *	<b>x</b>	<b>x</b>	<b>x</b>
Assistance developing RFP for ESS / EV procurement	<b>x</b>	<b>x</b>	<b>x</b>
Delegate passes for regional roundtables for accelerating Energy Storage Deployment in C&I segment and EV adoption	<b>3</b>	<b>2</b>	<b>1</b>
Premium Job listing through IESA	<b>5</b>	<b>3</b>	<b>2</b>
Free listing of products, services, and solutions in IESA Store	<b>20</b>	<b>10</b>	<b>5</b>
Personal Recruitment and Team Building Assistance*	<b>✓</b>	<b>✓</b>	<b>✓</b>
CFO roundtable for on taxes, duties on EV and energy storage	<b>✓</b>	<b>✓</b>	<b>✓</b>
* Separate agreement is required to outline details of the support			

### Networking Events

Discounts on IESA technical tour / regional events *	<b>20%</b>	<b>10%</b>	<b>5%</b>
IESA events on energy storage and EV investment forum *	<b>3</b>	<b>2</b>	<b>1</b>
IESA members networking meet on the side lines of major industry events *	<b>3</b>	<b>2</b>	<b>1</b>
Delegate pass for India Energy Storage Week (IESW) and World Energy Storage Day (WESD) *	<b>3</b>	<b>2</b>	<b>1</b>
Delegate Passes for IESA events including IMC, SESI, HIC, etc. *	<b>3</b>	<b>2</b>	<b>1</b>
Discount on IESA strategic partner events (national and international)	<b>upto 30%</b>	<b>upto 30%</b>	<b>upto 30%</b>
Participation / part of IESA - Women in Energy (WE) initiative	<b>✓</b>	<b>✓</b>	<b>✓</b>
* Additional delegates can receive 50% discount where space is not a constraint			

### Promotion and Marketing

Company logo on IESA publications / websites	<b>Basic Listing</b>	<b>Basic Listing</b>	<b>Basic Listing</b>
Company press releases through IESA platform like etn.news (annually)	<b>5</b>	<b>3</b>	<b>2</b>
Discounts on exhibition stand or sponsorship for IESA events *	<b>20%</b>	<b>10%</b>	<b>5%</b>
Discounts on advertisements in ETN magazine & etn.news	<b>20%</b>	<b>10%</b>	<b>5%</b>
Discounts to organise sponsored webinar / seminar	<b>20%</b>	<b>10%</b>	<b>5%</b>
Opportunity to be featured in ETN Magazine or ET Radio	<b>✓</b>	<b>✓</b>	<b>✓</b>
Nomination for IESA Industry Excellence Awards	<b>✓</b>	<b>✓</b>	<b>✓</b>
Part of the IESA Communication Community (IESA-ICC)	<b>✓</b>	<b>✓</b>	<b>✓</b>
* Member can choose from the IESA events			

### Training and Capacity Building (IESA Academy)

Cell prototyping hands-on training / Manufacturing Masterclass	<b>20% Discount</b>	<b>10% Discount</b>	<b>5% Discount</b>
Access to IESA Academy Premium Courses	<b>20% Discount</b>	<b>10%</b>	<b>5%</b>
Complementary participation in all IESA knowledge series webinars	<b>✓</b>	<b>✓</b>	<b>✓</b>
Free access to IESA White papers and Case Studies	<b>✓</b>	<b>✓</b>	<b>✓</b>
Discounts on IESA partnered training programs	<b>20%</b>	<b>10%</b>	<b>5%</b>
Complementary Access to IESA Academy - Limited Courses	<b>5</b>	<b>3</b>	<b>2</b>
Discounts on customized corporate training	<b>20%</b>	<b>10%</b>	<b>5%</b>

**N.B.** 1. Any member can upgrade their membership category to higher level anytime during the year. They will get credit for the remaining period of original membership.  
2. Start-up & Universities/Academic Institutions get 50% discount on appropriate membership.



## IESA – Gold / Silver / Bronze Membership Registration Form

**IESA - Gold**  
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### A. Information

**Company's Annual Global Revenue / Turnover:** Last year \_\_\_\_\_ (In USD/INR)

2<sup>nd</sup> Last year \_\_\_\_\_ (In USD/INR) 3<sup>rd</sup> Last year \_\_\_\_\_ (In USD/INR)

Referred by (If applicable please mention): \_\_\_\_\_

**Organization Name:** \_\_\_\_\_

Organization GST Number (If Applicable): \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip/Pin Code: \_\_\_\_\_ Country: \_\_\_\_\_

Headquarters at: \_\_\_\_\_

Website: \_\_\_\_\_

### B. Contact details

#### Primary Contact

Mr/Mrs/Dr/Prof: \_\_\_\_\_ First name: \_\_\_\_\_ Last name: \_\_\_\_\_

Job title/Position: \_\_\_\_\_ Phone: ( ) \_\_\_\_\_ Fax: ( ) \_\_\_\_\_

Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

#### Secondary Contact

Mr/Mrs/Dr/Prof: \_\_\_\_\_ First name: \_\_\_\_\_ Last name: \_\_\_\_\_

Job title/Position: \_\_\_\_\_ Phone: ( ) \_\_\_\_\_ Fax: ( ) \_\_\_\_\_

Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

#### Training Department Contact

Mr/Mrs/Dr/Prof: \_\_\_\_\_ First name: \_\_\_\_\_ Last name: \_\_\_\_\_

Job title/Position: \_\_\_\_\_ Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

#### Marketing & Communication Department Contact

Mr/Mrs/Dr/Prof: \_\_\_\_\_ First name: \_\_\_\_\_ Last name: \_\_\_\_\_

Job title/Position: \_\_\_\_\_ Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

### Other Contact Details (Optional):

Mr/Mrs/Dr/Prof: \_\_\_\_\_ First name: \_\_\_\_\_ Last name: \_\_\_\_\_

Job title/Position: \_\_\_\_\_ Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

Mr/Mrs/Dr/Prof: \_\_\_\_\_ First name: \_\_\_\_\_ Last name: \_\_\_\_\_

Job title/Position: \_\_\_\_\_ Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

### IESA – Gold/ Silver/ Bronze Membership Registration Form

#### C. Nomination of Working Groups and Councils (✓)

Please nominate-

	NAME	EMAIL-ID	Phone
Policy Working Group	<input type="text"/>	<input type="text"/>	<input type="text"/>
Technology Working Group	<input type="text"/>	<input type="text"/>	<input type="text"/>
Business Working Group	<input type="text"/>	<input type="text"/>	<input type="text"/>
India Battery Supply Chain Council	<input type="text"/>	<input type="text"/>	<input type="text"/>
India Electric Mobility Council	<input type="text"/>	<input type="text"/>	<input type="text"/>
India Green Hydrogen Council	<input type="text"/>	<input type="text"/>	<input type="text"/>

#### D. Your interest Focus Groups, Initiatives and Committees (✓)

Please nominate-

	NAME	EMAIL ID	Phone
Power Electronics	<input type="text"/>	<input type="text"/>	<input type="text"/>
IESA Recycle & Reuse Initiative (IRRI)	<input type="text"/>	<input type="text"/>	<input type="text"/>
R&D	<input type="text"/>	<input type="text"/>	<input type="text"/>
Innovation & Start-Up Program	<input type="text"/>	<input type="text"/>	<input type="text"/>
Microgrid & Energy Access	<input type="text"/>	<input type="text"/>	<input type="text"/>

#### E. Declaration

I hereby declare that the information stated above is true to the best of my knowledge and agree to the full terms and conditions of the membership

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

#### Contacts:

##### Mr. Debi Prasad Dash

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Customized Energy Solutions (India)  
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##### Ms. Neetu Nair

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Website: <http://indiaesa.info>

